
FRONT COVER:

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Foreword

The NLP systems provides for the circumstances to develop the individual excellence levels while also establishing the empowering belief of a particular system.



NLP Mastery

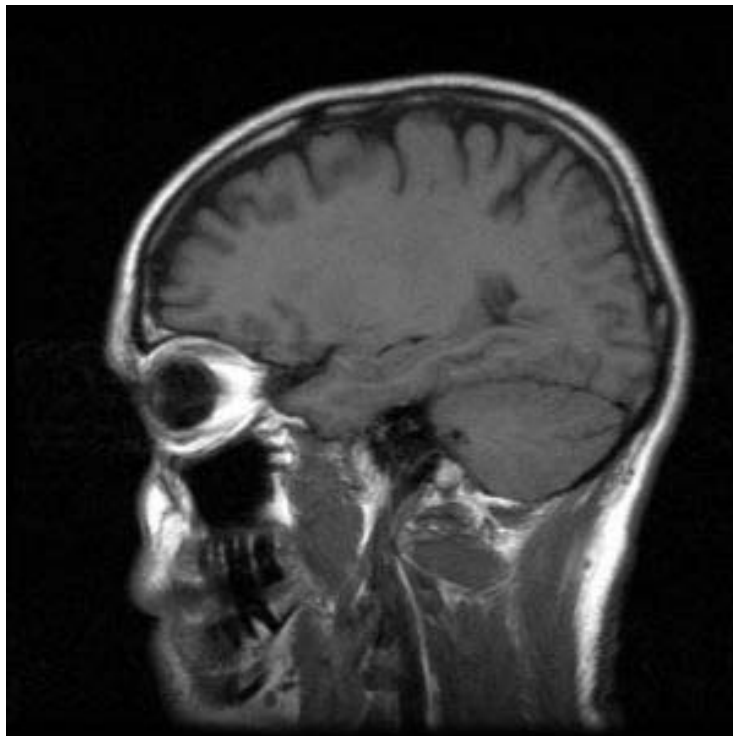
Discover The Wonders Of NLP And How It Can Help You Achieve
The Life You Want

Chapter 1:

All About NLP

Synopsis

NLP is the short form version used when referring to Neuro Linguistic Programming. Simply put the NLP is the term used to describe the three basic systems within a vast array of connecting systems. These three basic systems are the neurology system, the language system, and the programming system.



The Basics

Basically the neurological system with the body is the one that regulates the different body functions while the language system of an individual determines how the said individual communicates and interacts with others around.

The third system which is the programming system determines the kind of world the individual creates for himself or herself based on the before mentioned systems.

Put together the three distinct systems complement each other to work towards the oneness of mind, language and behavior or interaction. All three systems interplay with each other to produce the images of the individual's own little "world."

Being a form of pragmatism the NLP is multi dimensional in its processing form and allows for the development of behavioral adjustments and competence with a touch of flexibility.

These inter twined systems also creates the possibility for the forming of strategic thinking and the understanding of the mental and cognitive which constitutes certain behavioral patterns in an individual.

The NLP systems also provides for the circumstances to develop the individual excellence levels while also establishing the empowering

belief of a particular system. It also functions as a discovery tool to facilitate self discovery, exploring the individual's identity and also to create a self mission mindset.

There is also the element of spirituality involved as the NLP also provides the frame work for the individual to freely and with a higher level of understanding explore this part of the human existence. In essence NLP is not only about competence and excellence but it is also about discovering the potentials of wisdom and vision too.



Chapter 2:

How Does NLP Help You Grow

Synopsis

Everyone likes to be able to grow both mentally and physically. There are many ways of addressing this issue of growth; some are pretty easy and straight forward while others can be quite unnervingly complicated like NLP. Seemingly simple it has a lot of underlying complications and implications.



Behind It

Being able to truly discern the various levels of the understanding and thought process of one's self and of those around will create the possibility of being able to better relate to each other and transfer information more efficiently.

Everyone has different ways and forms of processing the information around them. This information is processed by the senses while include sight, smell, touch, hearing and taste.

When it comes to communication the sensors most used are the sense of sight which is then communicated through other skills or forms. These forms may include visual, audio, kina esthetic or a combination of these.

Being able to identify correctly the form used by the individuals on the receiving end of the information will ensure that the said information is correctly understood for what it is.

It would be a little more difficult to communicate when the NLP systems used by others are not quite the same as one's self. However this does not mean communication is impossible; it just means it may cause a few confusions before the matter is understood completely and easily.

Therefore identifying which form is best suited to the individual would allow for the better and quicker absorption of information. If the form that is best suited is visual then perhaps being exposed to a lot of visually presented information would facilitate faster absorption.

If the mode of information is auditory then those that are better able to absorb auditory instructions or information would benefit. Similarly with kina esthetics which would require the involvement of touch and feel in order to be an effective tool of communication.



Chapter 3:

How NLP Helps With Career

Synopsis

Understanding the NLP of those around and playing to this advantage will always bring about great benefits. The better and more effectively information is used and given out, the more benefits can be derived.



Your Work

In the work place, understanding this is very important. If the communication methods currently used are not bringing forth the desired results, the other options should be looked into.

For instance, when communication with superiors, it would be prudent to take a little time to find out how they individually like receiving information.

These can vary from person to person, so a little research will go a long way. If visual effects are effective then ensure as much of the information disseminated is in the form of visual effects. For those who are more receptive to audio based information, then presenting information this way would garner better results. All this research should be done in a way that would play off the receptivity of the receiver.

When it comes to interacting with co workers and passing information around the same principal applies. If the mode of information used is receptive then the level of work achieved will be of better quality and quantity.

The work environment would then be better as all involved would understand and receive the information better and according to their receptiveness.

When time is taken to understand the different information absorption capabilities of those around, the individual can then make the necessary adjustments to ensure this method is used.

Those interested to adopting the NLP method to advance their careers may consider taking up a short course of this nature. The courses offered normally encourage the participants to explore and develop the individual's own NLP techniques and models. A lot of practical scenarios are used to help the individual exercise the new found style of dispersing information.



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